



A strong, lasting connection

The HUESKER Group is a world leading manufacturer of Geosynthetics, Agricultural and Technical Textiles, which is active around the globe. HUESKER has over 150 years' experience and we apply this experience in every project we get involved with, providing our clients access to state-of-the-art geosynthetic solutions. With HUESKER Australia now firmly established we are growing our team to ensure we provide our clients with the absolute best level of service and technical advice.

Technical Sales Representative – Roads & Pavements

The primary role of the Technical Sales Representative – Roads & Pavements is to generate revenue by soliciting and obtaining orders. This must be achieved through understanding and interpreting technical requirements and providing clients with the appropriate technical information and solutions.

Further to the primary role stated above, the Technical Sales Representative – Roads & Pavements will be required to provide after sales support, including on-site assistance.

Key duties:

- Prospect sales opportunities, service existing network of customers and continue to expand client base
- Improving market share and competitive position through sales growth and development
- Assessing technical drawings and specifications associated with projects, and assisting with tenders/quotations for long and short term supply contracts
- Negotiating and implementing contracts
- Assessing specific customer needs and advising on suitable geosynthetic solutions
- Providing after sales support, including on-site assistance
- Occasional shift work and weekend work may be required from time to time
- Interstate travel will be required from time to time, in addition to visits to regions as required

Must haves:

- Minimum 3 years experience in the asphalt industry
- Be an effective communicator with highly developed written and verbal language skills, self-motivated & be able to work autonomously
- A current, valid, full clean driving licence
- Strong organisation skills and ability to prioritise effectively
- Computer literate with working knowledge of word/excel/outlook and power point
- An attitude and commitment that will fit a highly motivated team environment
- Exceptional focus on customer service

If you would like to join our successful team, we look forward to receiving your resume by email at morne@HUESKER.com.au

HUESKER Australia Pty Ltd

Mail: office@HUESKER.com.au

Web: www.HUESKER.com